

REFERENCE PLAN TO BE FILLED OUT BY LICENSOR

| | |
|---|---|
| TITLE: _____ | |
| 1) LICENSOR (Please fill the declaration below only if World Sales Company) | (please specify here the Company Name) _____ |
| I, the undersigned _____, born in _____ on _____ as legal representative of the Company _____, declare that I have the full ownership of the film. | |
| Date of approval of provisional or definitive nationality of the film by the Italian Ministry of Culture (MIC) | 00/00/0000 |
| Obtaining date of the "Nulla osta di proiezione" or "Classificazione delle opere" for the Film (Italian classification ratings) issued by the Italian Ministry of Culture (MIC) | 00/00/0000 |
| 2) LICENSEE (Please specify company name. In case of Sub-license please specify the name of the Sub-licensor) | (please specify here the Company Name) _____ |
| Signature date of rights acquisition agreement in the domestic territory | mm/dd/yyyy |
| Please, specify all the licensed territories to Licensee | |
| please specify MG per each territory | Territory: _____ MG: € _____ |
| | Territory: _____ MG: € _____ |
| | Territory: _____ MG: € _____ |
| | (in case of further Territories it is possible to add rows) MG: € _____ |
| Please, specify the territory object of the application (n.b. in case of Sub-license please fill also the relative section "3" here below) | |
| Please, specify whether the film is a minority co-production in the territory of the requesting distributor (n.b. if yes the application is not eligible) | |
| yes/no | |
| Please, specify the amount of MG paid by Licensee by application date | |
| € 0,00 | |
| Please, specify the date of MG payment | |
| 00/00/0000 | |
| Please, specify whether the Licensee has full ownership of the rights | |
| yes/no | |
| The Licensor hereby declares that the P&A costs have been verified | |
| yes/no | |
| In the specific event, the Licensor authorizes the P&A costs exceeding the value specified in the contract | |
| yes/no | |

| | |
|--|---|
| 3) SUB-LICENSE SECTION - In case of Sub-license, please fill both the previous and the section here below. In case of Sub-license both Licensor (World Sales or Production Company - Section "1") and Licensor (Section "2") must sign the form jointly | |
| The Licensor authorizes the Sub-license between _____ (Sub-licensor) and _____ (Sub-licensee) | |
| yes/no | |
| SUB-LICENSEE (Please, specify company name) | (please specify here the Company Name) _____ |
| Signature date of rights acquisition agreement in the domestic territory | mm/dd/yyyy |
| Please, specify all the licensed territories to Sub-licensee | |
| please specify MG per each territory | Territory: _____ MG: € _____ |
| | Territory: _____ MG: € _____ |
| | Territory: _____ MG: € _____ |
| | (in case of further Territories it is possible to add rows) MG: € _____ |
| Please, specify the territory object of the application | |
| Please, specify whether the film is a minority co-production in the territory of the requesting distributor (n.b. if yes the application is not eligible) | |
| yes/no | |
| Please, specify the amount of MG paid by Sub-licensee ("3") to Sub-licensor ("2") by application date | |
| € 0,00 | |
| Please, specify the date of MG payment | |
| 00/00/0000 | |
| Please, specify whether the Sub-licensee has full ownership of the rights | |
| yes/no | |
| The Licensor hereby declares that the P&A costs have been verified | |
| yes/no | |
| In the specific event, the Licensor authorizes the P&A costs exceeding the value specified in the contract | |
| yes/no | |

| | |
|---|------------|
| AGREED RELEASE DATES (also agreed whether contracts specify an holdback) | |
| Theatrical release date in the domestic territory | mm/dd/yyyy |
| VOD (TVOD or SVOD) release date in the domestic territory | mm/dd/yyyy |

| <i>AUTOMATIC BONUS</i> | | <i>Value</i> |
|------------------------|---|--------------|
| A | First/Second Feature Film | |
| B | Film beneficiary of selective contributions, Law no. 220/2016 | |
| C | No inclusion in Berlin/Cannes/Venice/Toronto Selections | |
| D | Distribution of other Italian Films | |

| <i>DISCRETIONARY BONUS</i> | | <i>Value</i> |
|----------------------------|---------------------------------|--------------|
| E | Distribution and Marketing Plan | |
| TOTAL | | 0 |

| <i>Legenda</i> | |
|----------------|--|
| A | 2 points if First / Second Film |
| B | 1 point if the Film is beneficiary of selective contributions, Law no. 220/2016 |
| C | 1 point if the Film was not selected in any section of the a.m. Festivals |
| D | 1 point if the Distributor has distributed theatrically at least one previous Italian Film in the last two years |
| E | Licensor can assign from 1 to 2 points after evaluating Distribution and Marketing Plan |

Please attach copy of Licensor and Licensee valid ID card or passport

Date and Place,

Licensor Signature and Stamp:

Possible Sub-Licensor Signature and Stamp: